

Message Text

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INFO OCT-01 NEA-09 ISO-00 EB-07 HUD-02 SS-15 HEW-06 AGR-10

DOT-00 TRSE-00 CIAE-00 INR-07 NSAE-00 NSC-05 L-02

STR-04 /068 R

DRAFTED BY COM:OU/S:JKTABOR:CES;DJT

APPROVED BY EB/CBA:JWBILLER

COM/BIC:CWHOSTLER

NEA/IRN:RBEALES

HUD:WGERTMENIAN

E:POATS

NEA:SOBER

HEW:PEHRLICH

AGRICULTURE:QWEST

DOT:BINDER

TREASURY:NEWMAN

S/S:JPMOFFAT

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TO AMEMBASSY TEHRAN PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT:IRAN-ECONOMICS AND FINANCE COMMITTEE - WORKING
GROUPS AND COMMITTEE MEETING

PLEASE CONVEY THE FOLLOWING MESSAGE FROM UNDER SECRETARY OF
COMMERCE TABOR TO SENIOR DEPUTY MINISTER MEHRAN:

1. THANK YOU FOR YOUR TELEGRAMS MARKED TEHRAN 187 19 1800
AND TEHRAN 80 20 1049. WE WERE SIMULTANEOUSLY DRAFTING A
CABLE TO YOU IDENTIFYING WORK TO BE DONE BY WORKING GROUPS
ON HOUSING, HOSPITALS AND OTHER MATTERS.

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2. WE WELCOME PLANS FOR MEETING OF THE ECONOMIC AND FINANCE

COMMITTEE IN WASHINGTON, BUT BELIEVE IT SHOULD BE PRECEDED BY THE MEETINGS IN WASHINGTON OF THE WORKING GROUPS DISCUSSED IN OUR FINAL CONVERSATIONS MARCH 3, ALLUDED TO IN THE AGREED MINUTES AND MENTIONED IN MY LETTER OF MARCH 4. THE ECONOMIC AND FINANCE COMMITTEE MEETING SHOULD FOLLOWQUICKLY THEREAFTER IN ANTICIPATION OF MAY EVENTS. FOLLOWING AMY EVENTS, IF WORKING GROUP AND COMMITTEE MEETINGS WILL HAVE PROCEEDED AS EXPECTED, USG AND GOI SHOULD CARRY OUT PLANS FOR EXPOSURE TO IRANIAN NEEDS TO A BROAD RANGE OF THE AMERICAN PRIVATE SECTOR AS ESTABLISHED BY THE WORKING GROUPS, AND APPROVED BY THE ECONOMICSAND FINANCE COMMITTEE.

3. I ANTICIPATE BEING OUT OF THE COUNTRY APRIL 8 THROUGH APRIL 15.

4. I, THEREFORE, PROPOSE THE FOLLOWING SCHEDULE OF MEETINGS FOR YOUR ACCEPTANCE:

(A) WORKING GROUP ON HOUSING - APRIL 21-24 IN WASHINGTON AND SELECTED U.S. CITIES.

(B) WORKING GROUP ON HEALTH - APRIL 14-15 OR APRIL 17-18 IN WASHINGTON.

(C) WORKING GROUP ON ELECTRONICS, IF YOU DESIRE IT, APRIL 7-8 OR APRIL 17-18 IN WASHINGTON.

(D) WORKING GROUP ON TRANSPORTATION - APRIL 14-15 IN WASHINGTON.

(E) WORKING GROUP ON AGRICULTURE, AGRI-BUSINESS AND AGRICULTURAL PORTCONSTRUCTION - APRIL 17-18 IN WASHINGTON.

(F) MEETING OF ECONOMIC AND FINANCE COMMITTEE - APRIL 21-22, OR ANY OTHER TWO DAYS DURING WEEK OF APRIL 21 IN WASHINGTON. DIFFICULT FOR ASSISTANT SECRETARY PARSKY TO MEET PRIOR APRIL 23.

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(G) SPECIAL MAY EVENTS AS AGREED BY GOI AND USG.

(H) FORMATION OF U.S.-IRAN JOINT BUSINESS COUNCIL AS SOON AS POSSIBLE TO COINCIDE WITH SPECIAL MAY EVENTS.

(I) EXPOSURE TO IRANIAN NEEDS, AS DEVELOPED BY WORKING GROUPS AND ECONOMIC AND FINANCE COMMITTEE, TO BROAD RANGE OF AMERICAN PRIVATE SECTOR-MEETINGS DURING JUNE THROUGH

SEPTEMBER.

(J) INVESTMENT CONFERENCE - TEHRAN, OCTOBER.

5. AS WORKING GROUP ON HOUSING:

(A) U.S. SIDE PROPOSES MEETING TO DISCUSS SPECIFIC PROJECTS TO BE OFFERED BY GOI TO AMERICAN PUBLIC AND PRIVATE SECTOR. DISCUSSIONS SHOULD INCLUDE, BUT NOT BE LIMITED TO LOCATIONS, SIZES, SYSTEMS, OCCUPATIONAL DENSITY, MATERIALS, COSTS, FINANCING ARRANGEMENTS, TIMING AND OTHER APPROPRIATE DATA RELATED TO PROJECTS. MEETING WOULD BE FOLLOWED BY 2 OR 3DAY TOUR OF APPROPRIATE HOUSING AND FACTORY SITES IN U.S.

(B) DUE TO SCHEDULING CONFLICT, SUGGEST THIS WORKING GROUP MEET APRIL 21-24. THIS CAN EITHER BE CONCURRENT WITH OR PRECEDING E & F COMMITTEE -- AS YOU CHOOSE.

(C) U.S. SIDE WOULD BE HEADED BY HUD AND WOULD INCLUDE COMMERCE, OTHER U.S. AGENCIES, AND WHERE APPROPRIATE, PRIVATE SECTOR TRADE ASSOCIATIONS.

(D) IRANIAN SIDE SHOULD BE ENTIRELY AS DECIDED BY YOU. RESPECTFULLY NOTE THAT OUR WORKING TEAM HAD EXCELLENT VISITS AND MINISTRY OF ECONOMIC AFFAIRS AND FINANCE, PLANNING AND BUDGET ORGANIZATION, MINISTRY OF HOUSING AND URBAN DEVELOPMENT, MINISTRY OF COMMERCE, AND CONSTRUCTION BANK.

(E) ADDITIONAL TOPICS FOR POSSIBLE CONSIDERATION AT THIS OR SUBSEQUENT MEETING COULD INCLUDE, BUT NOT BE LIMITED TO, TOPICS LISTED IN F THROUGH L BELOW.

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(F) IDENTIFICATION AND RECOMMENDATION OF U.S. SYSTEMS ADAPTABLE TO SOCIAL, CLIMATIC, AND OTHER UNIQUE IRANIAN NEEDS FOR SUBSEQUENT SELECTION OF GOI FOR BID ON SPECIFIC PROJECTS TO BE IDENTIFIED AND OFFERED BY GOI.

(G) STUDY OF MORTGAGE FINANCING PROCEDURES FOR IMPLEMENTATION BY IRAN PRIVATE SECTOR PATTERNED AFTER U.S. PROCEDURES.

(H) REVIEW OF POTENTIAL FOR ESTABLISHMENT OF INDUSTRIES IN IRAN FOR PRODUCTION OF BUILDING USING PETROCHEMICAL RAW MATERIALS.

(I) IMPLEMENTATION OF SYSTEM FOR BONDING CONSTRUCTION

FIRMS.

(J) STUDY OF PROCEDURES AND TECHNICAL REQUIREMENTS FOR REGISTRATION AND LICENSING OF ARCHITECTS AND ENGINEERS IN ACCORDANCE WITH U.S. STANDARDS.

(K) INVESTIGATION OF DESIGN CRITERIA AND BUILDING STANDARDS WITH PARTICULAR EMPHASIS IN THE FIELD OF EARTH-QUAKE ENGINEERING.

(L) INVESTIGATION OF HIGH-DENSITY, LOW-RISE HOUSING AS A COST SAVING ALTERNATIVE TO HIGH-RISE STRUCTURES CURRENTLY COMTEMPLATED.

6. AS TO WORKING GROUP ON HEALTH:

(A) U.S. SIDE PROPOSES MEETING DISCUSS SPECIFIC PROJECTS TO BE OFFERED BY GOI TO AMERICAN PUBLIC AND PRIVATE SECTOR INCLUDING, BUT NOT LIMITED TO THE NUMBER OF HOSPITALS INVOLVED, SIZES, BASIC DESIGNS, EQUIPMENT CONTEMPLATED AND DATA CONCERNING THEM SIMILAR TO THAT FOR HOSPITALS.

(B) U.S. SIDE WOULD BE HEADED BY HEW AND INCLUDE COMMERCE, LABOR, STATE AND OTHER APPROPRIATE U.S. AGENCIES AND, WHERE APPROPRIATE, PRIVATE SECTOR TRADE ASSOCIATIONS.

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(C) YOU WOULD KNOW WHO COULD BEST ASSIST ON JOINT WORKING GROUP.

(D) ADDITIONAL TOPICS FOR POSSIBLE CONSIDERATION IN THIS OR SUBSEQUENT MEETING COULD INCLUDE, BUT NOT BE LIMITED TO, PLANS FOR JOINT RESEARCH, HEALTH MANPOWER NEEDS AND PLANS FOR EXPOSING GOI PLANS TO INTERESTED PARTIES IN U.S. PRIVATE SECTOR TO FULFILL IRAN'S NEEDS.

7. AS TO THE TRANSPORTATION WORKING GROUP, THE U.S. SIDE HOPES THAT SURVEY TEAM VISITS PROPOSED BY THE U.S. DEPARTMENT OF TRANSPORTATION, THROUGH EMBASSY CHANNELS (SEE CABLE NO. 063767) WILL BE COMPLETED DURING THE FIRST PART OF APRIL. VISIT RESULTS SHOULD BE REVIEWED BY USG. THEN JOINT WORKING GROUP OF USG AND GOI SHOULD MEET TO RECOMMEND SPECIFIC PROJECTS TO E & F COMMITTEE. WORKING GROUP WOULD ALSO AGREE ON VISITS AND TIMING FOR ADDITIONAL SURVEY VISITS AS NEEDED AND MATTERS RELATED TO AVIATION AND OTHER HIGHWAY PROJECTS.

8. IN ELECTRONICS, YOU REQUESTED OPPORTUNITY FOR YOUR WORKING GROUP TO MEET WITH OUR PEOPLE. IF YOU WILL IDENTIFY

FY BY CABLE MORE DETAIL CONCERNING WHAT YOUR GOVERNMENT WISHES TO DISCUSS AND WHICH UNITED STATES GOVERNMENT AGENCIES YOU DESIRE TO VISIT, I SHALL ARRANGE, CONSISTENT WITH OUR NATIONAL POLICIES. THERE ARE USG PROBLEMS IN THIS AREA.

9. AS TO WORKING GROUPS ON AGRICULTURE AND AGRIBUSINESS:

(A) U.S. SIDE PROPOSES MEETING DISCUSS SPECIFIC PROJECTS TO BE OFFERED BY GOI TO AMERICAN PUBLIC AND PRIVATE SECTOR INCLUDING, BUT NOT LIMITED TO, AGRICULTURAL PORT PROJECTS, RELATED AGRICULTURAL STORAGE FACILITIES, AGRIBUSINESS PROJECTS IN PROCESSING AND/OR DISTRIBUTION, AGRICULTURAL AREA DEVELOPMENT, FURNISHING OR AGRICULTURAL EQUIPMENT, AND MANUFACTURE OF FERTILIZER.

(B) U.S. SIDE WOULD BE HEADED BY AGRICULTURE AND INCLUDE COMMERCE (BOTH INTERNATIONAL COMMERCE AND MARITIME ADMINISTRATION), TRANSPORTATION (INCLUDING COAST GUARD), STATE UNCLASSIFIED

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AND OTHER APPROPRIATE U.S. AGENCIES.

(C) IRANIAN SIDE WOULD BE DECIDED BY YOU.

10. MEETINGS WITH TREASURY AND OTHER INTERESTED AGENCIES ON QUESTIONS OF INVESTMENT POLICY, ESTABLISHMENT OF IRANIAN CAPITAL MARKETING, AND THE INVESTMENT CONFERENCE COULD BE HANDLED BEGINNING APRIL 23.

11. SOME OF OUR WORKING GROUP ACTIVITIES MAY INVOLVE OR LEAD TO PROVISION BY USG SPECIALISTS OR BY CONSULTANTS OF TECHNICAL ASSISTANCE TO IRAN ASCRIBABLE TO YOUR PROJECTS. TO THE EXTENT THAT SUCH TECHNICAL ASSISTANCE REQUIRES EXTRAORDINARY EXPENDITURES BY OUR DOMESTIC DEPARTMENTS OR AGENCIES. I HOPE YOU CAN AGREE THAT THESE COSTS MAY BE CONSIDERED AS REIMBURSABLE UNDER THE TECHNICAL COOPERATION AGREEMENT.

12. THE AGENDA OF THE ECONOMIC AND FINANCE COMMITTEE MEETING WHICH YOU PROPOSE IS QUITE AGREEABLE PROVIDED, REPEAT PROVIDED, WE HAVE HAD THE WORKING GROUP MEETINGS OUTLINED ABOVE, OR MOST OF THEM.

13. WITH REGARD TO YOUR REFERENCE TO THE INVESTMENT AGREEMENT, WE ASSUME YOU PREFER TO REVISION OF BILATERAL INVESTMENT GUARANTY AGREEMENT AS PROVIDED IN AGREED MINUTES OF JOINT COMMISSION MEETING. WE AGREE THAT THIS SHOULD BE DISCUSSED IN THE ECONOMIC AND FINANCE COMMITTEE, IF NOT RESOLVED PRIOR TO THE MEETING. DRAFT U.S. PROPOSALS COM-

PLYING WITH WHAT WE UNDERSTAND TO BE MINISTER ANSARY'S
OBJECTIONS WILL BE TRANSMITTED TO YOU SHORTLY, TOGETHER WITH
SUGGESTED FOLLOW UP ACTION.

14. PLEASE ADVISE YOUR VIEWS ON THE ABOVE BY CABLE OR
PHONE.

15. PLEASE ACCEPT MY HIGH REGARD, AND BEST PERSONAL WISHES
FOR A HAPPY, PROSPEROUS AND SUCCESSFUL NEW YEAR. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE068703
Document Source: CORE
Document Unique ID: 00
Drafter: OU/S:JKTABOR:CES;DJT
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750106-0337
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750312/aaaaakuf.tel
Line Count: 286
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 6
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: woolflhd
Review Comment: n/a
Review Content Flags:
Review Date: 07 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07 JUL 2003 by leeperne>; APPROVED <05 JAN 2004 by woolflhd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: RAN-ECONOMICS AND FINANCE COMMITTEE - WORKING GROUPS AND COMMITTEE MEETING
TAGS: BEXP, IR
To: TEHRAN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006